



**MOBILE-CELLULAR TELEPHONE SUBSCRIPTIONS
REPORT AS OF DECEMBER 2021**

Disclaimer: Information provided in this report is subject to alteration in case of any revisions or updates deemed necessary.

1. Mobile-cellular telephone subscriptions as of December 2021

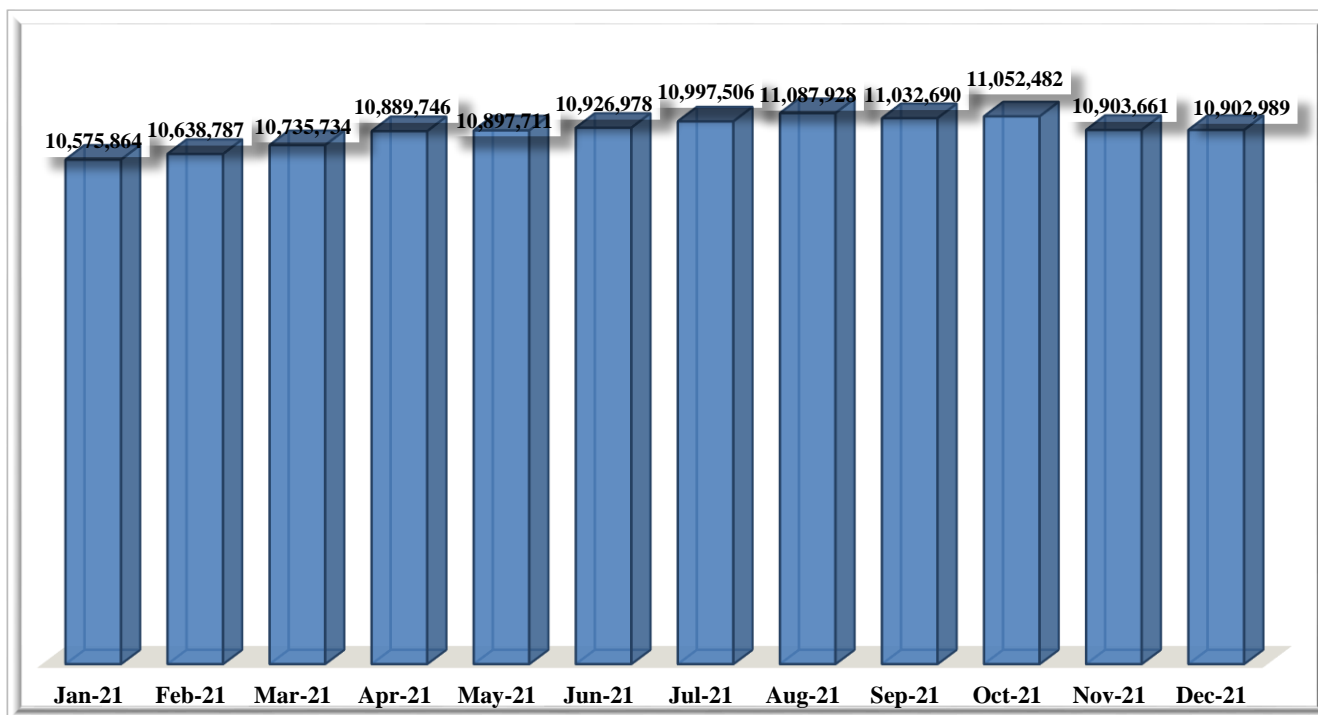
The total number of active mobile-cellular telephone subscriptions¹ in Rwanda slightly decreased up to 10,902,989 at the end of December 2021 compared to 10,903,661 SIM cards reported at the end of November 2021, representing a decrease of 0.01%. The postpaid subscriptions raised from 114,923 at the end of November 2021 to 128,250 SIM cards recorded at the end of December 2021 and prepaid subscriptions decreased to 10,774,739 as of December 2021 in comparison to 10,788,738 SIM cards reported at the end of November 2021.

Table 1: Active mobile-cellular telephone subscriptions as of December 2021

Name of operator	Nov-21			Dec-21			Monthly variation
	Postpaid	Prepaid	Total	Postpaid	Prepaid	Total	
MTN Rwanda Ltd	110,018	6,800,003	6,910,021	123,340	6,831,183	6,954,523	0.64%
Airtel Rwanda Ltd	4,905	3,988,735	3,993,640	4,910	3,943,556	3,948,466	-1.13%
Total	114,923	10,788,738	10,903,661	128,250	10,774,739	10,902,989	-0.01%

Source: Operators' reports

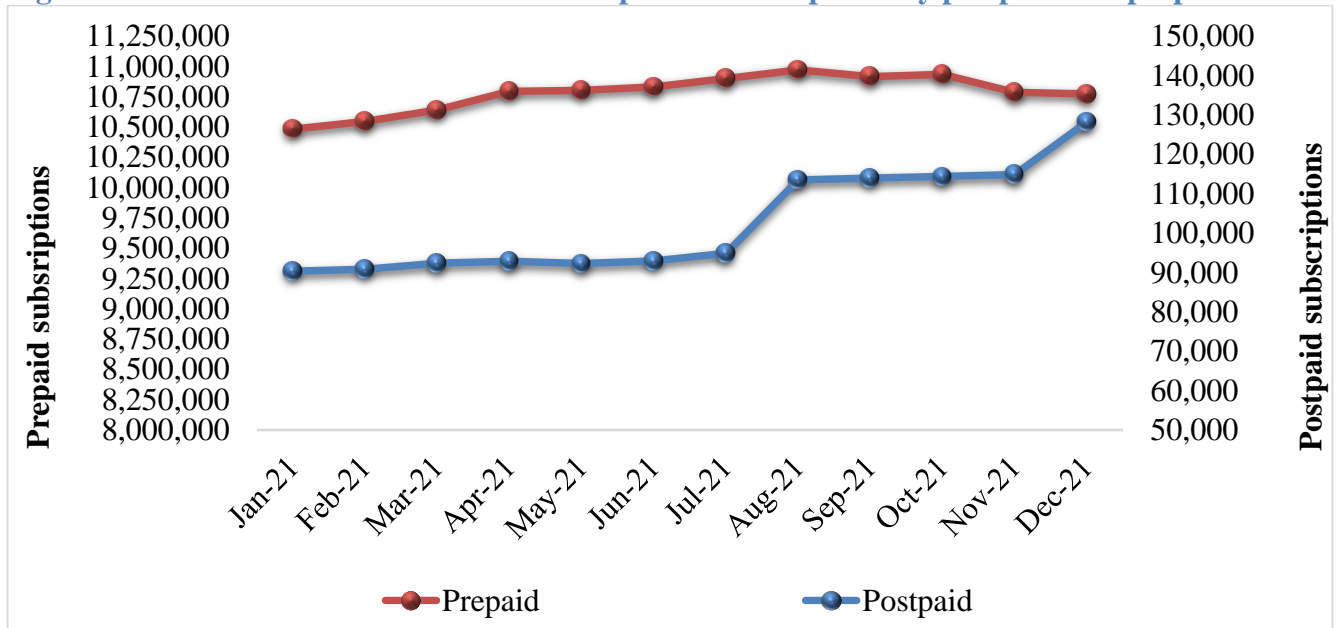
Figure 1: Trend of active mobile-cellular telephone subscriptions



Source: Operators' reports

¹ Active mobile-cellular telephone subscriptions are the number of SIM Cards generated revenue to the operator within the last 90 days.

Figure 2: Trend of active mobile-cellular telephone subscriptions by postpaid and prepaid

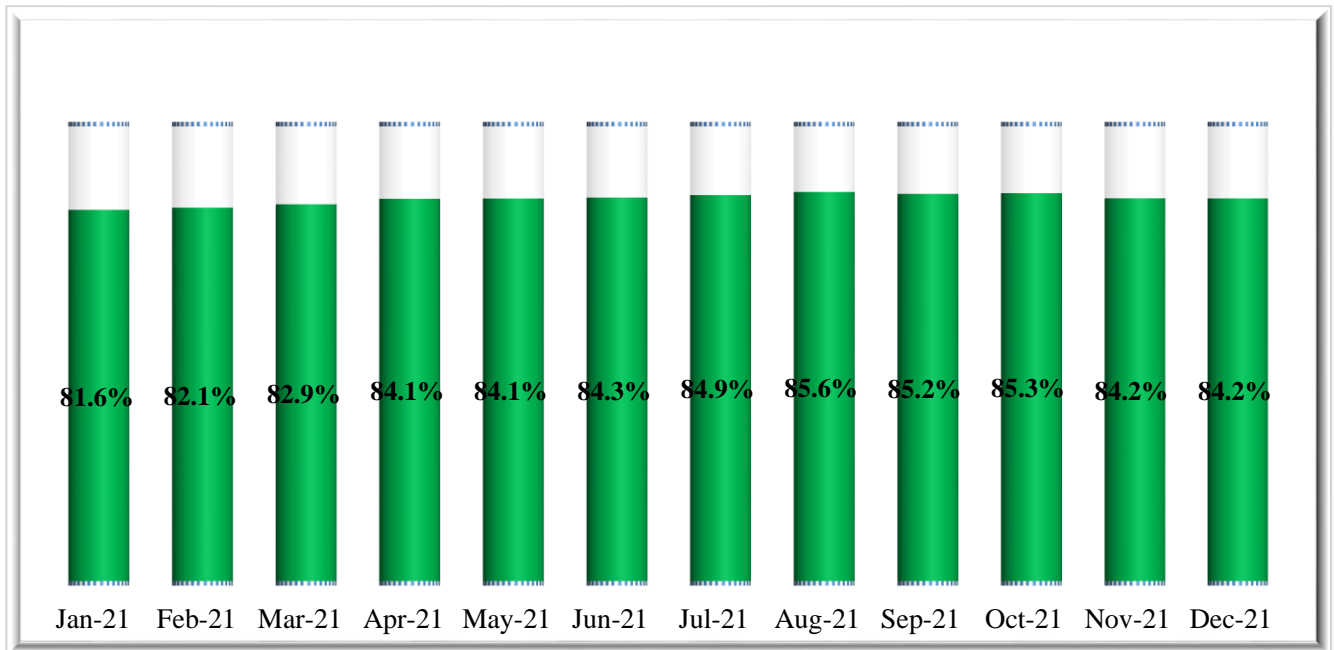


Source: Operators' reports

2. Mobile-cellular telephone subscriptions per 100 inhabitants

As of December 2021, the Mobile Penetration Rate that refers to the number of active SIM cards per total projected population remained at 84.2% as recorded at the end of November 2021.

Figure 3: Trend of mobile-cellular telephone subscriptions per 100 inhabitants

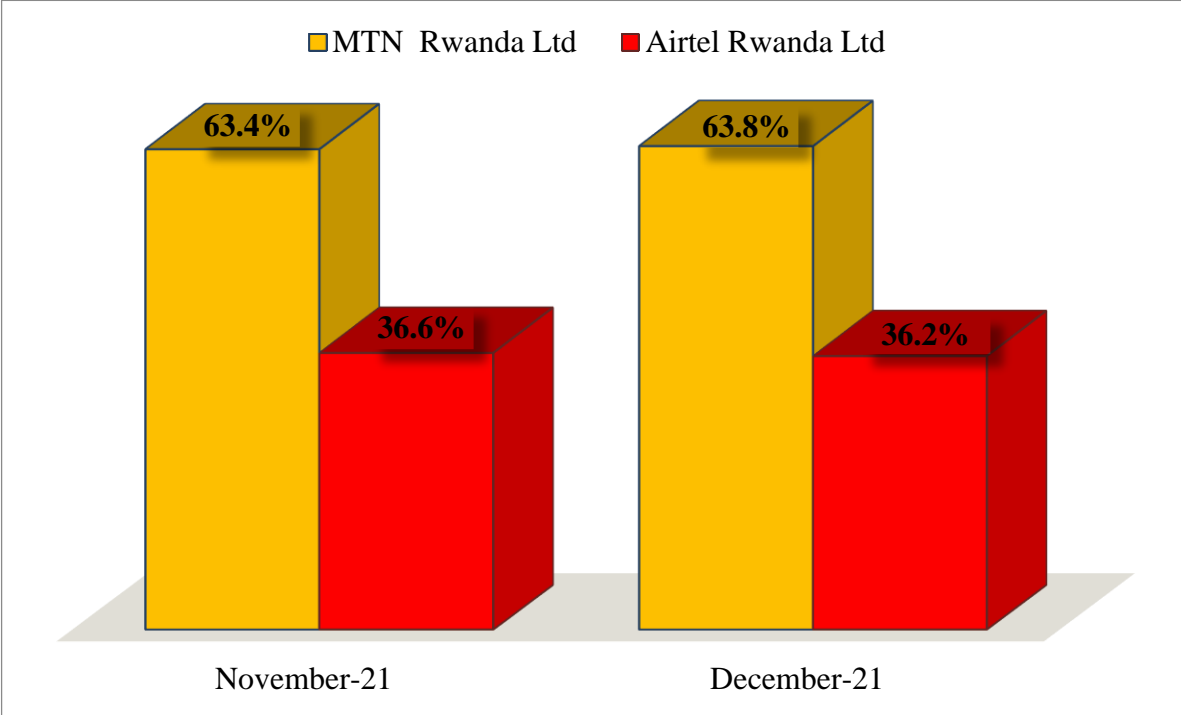


Source: Operators' reports

3. Market share for mobile (SIM cards) subscriptions

At the end of December 2021, the mobile-cellular telephone subscriptions market shares for MTN Rwanda Ltd increased by 0.4 percentage points up to 63.8% whereas that for Airtel Rwanda Ltd dropped by the same margin reaching 36.2% as illustrated in Figure 4.

Figure 4: Market share trends for mobile-cellular telephone subscriptions per operator



Source: Operators' reports