

MOBILE-CELLULAR TELEPHONE SUBSCRIPTIONS REPORT AS OF JULY 2023

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1. Mobile-cellular telephone subscriptions as of July 2023

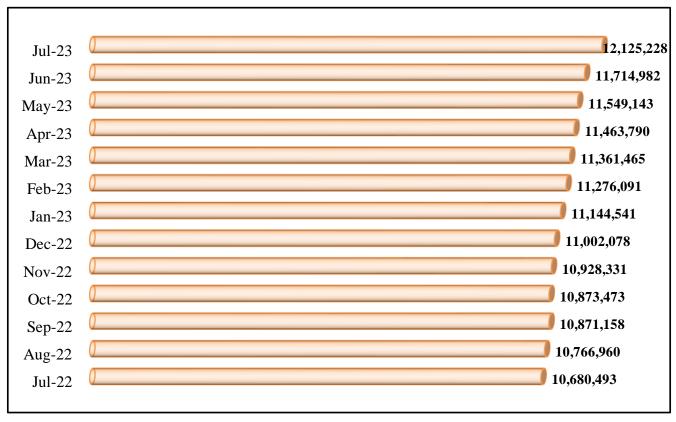
The number of active mobile-cellular telephone subscriptions¹ in Rwanda increased from 11,714,982 as of June 2023 up to 12,125,228 SIM cards recorded at the end of July 2023 which shows an increase of 3.5%. The postpaid subscriptions increased from 169,697 as of June 2023 to 169,848 SIM cards as of July 2023 and the prepaid subscriptions increased up to 11,955,380 as of July 2023 in comparison to 11,545,285 SIM cards published at the end of June 2023. The Table 1 illustrates the number of active mobile-cellular telephone subscriptions per Mobile Network Operator.

Table 1: Active mobile-cellular telephone subscriptions as of July 2023

Name of operator	June 2023			July2023			Monthly
	Postpaid	Prepaid	Total	Postpaid	Prepaid	Total	variation
MTN Rwanda Ltd	161,147	7,088,025	7,249,172	161,187	7,384,524	7,545,711	4.09%
Airtel Rwanda Ltd	8,550	4,457,260	4,465,810	8,661	4,570,856	4,579,517	2.55%
Total	169,697	11,545,285	11,714,982	169,848	11,955,380	12,125,228	3.50%

Source: Operators' reports

Figure 1: Trend of active mobile-cellular telephone subscriptions



Source: Operators' reports

¹ Active mobile-cellular telephone subscriptions are the number of SIM Cards that have been used during the last three months.

300,000 13,000,000 Postpaid subscriptions Prepaid subsriptions 280,000 12,000,000 11,000,000 10,000,000 9,000,000 8,000,000 7,000,000 80,000 6,000,000 60,000 Aug-22 Sep-22 Oct-22 Nov-22 Dec-22 Jan-23 Feb-23 Mar-23 Apr-23

Figure 2: Trend of active mobile-cellular telephone subscriptions by postpaid and prepaid

Source: Operators' reports

2. Mobile-cellular telephone subscriptions per 100 inhabitants

---Prepaid

As of July 2023, the Mobile Penetration Rate that refers to the number of active SIM cards per total projected population have upraised to 90.3% in comparison to 87.4% for June 2023 publications.

Postpaid

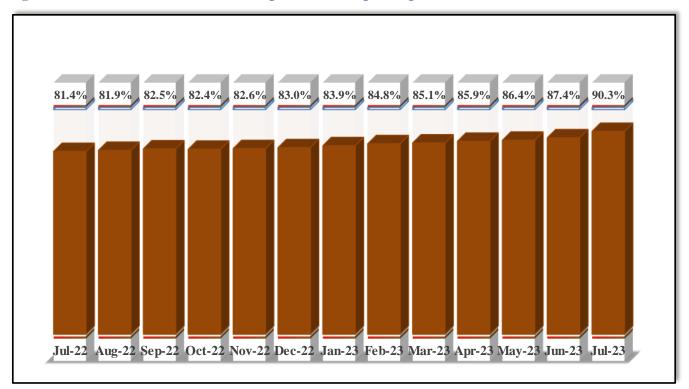


Figure 3: Trend of mobile-cellular telephone subscriptions per 100 inhabitants

Source: Operators' reports

3. Market share for mobile (SIM cards) subscriptions

As of July 2023, the mobile-cellular telephone subscriptions market shares for MTN Rwanda Ltd upraised by 0.3 percentage points to 62.2% whereas that for AIRTEL Rwanda Ltd declined by the same margin reaching 37.8% in comparison to June 2023 statistics as displayed by the Figure 4.

MTN Rwanda Ltd 61.9% 62.2% 37.8% Jun-23 Jul-23

Figure 4: Market share trends for mobile-cellular telephone subscriptions per operator

Source: Operators' reports